

Colerain Chamber of Commerce

Membership Sales Manager

Company: Colerain Chamber of Commerce

Work Schedule: 12 hours/week (flexible schedule);

Base pay plus sales commission (mileage reimbursed)

Email your resume to:

President@ColerainChamber.org

(NO PHONE CALLS)

Reports To: Debra Stonehill, President

Job Requirements:

1. Recruit businesses and organizations to join the Colerain Chamber of Commerce.

- 2. Assist with orienting new members about Chamber membership services, benefits, and programs.
- 3. Communicate regularly with Chamber members to encourage renewals and with the Membership Committee to identify prospective new Chamber members for follow-up about joining.
- 4. Coordinate with the Chamber President and Administrative Assistant to keep them informed about members and prospectives status, and perform additional projects, as requested by the President.

Job Qualifications:

- 1. Successful sales experience of at least 2 years in prior position(s).
- 2. Ability to work weekdays during regular business hours (set your own schedule; no weekend work).
- 3. Ability to drive to businesses and appointments in your own car (mileage will be reimbursed).
- 4. Self-motivated to seek and identify sales opportunities, and consistently achieve expected results.
- 5. Organized and reliable: can be counted on to work independently and meet work expectations.
- 6. Good oral and written communication skills, and able to work well with others.
- 7. Customer-oriented: ability to successfully interact with customers while following Chamber procedures.